

PartnerWorks Advanced Hardware Replacement Service

Service: PartnerWorks Advanced Hardware Replacement Service

Version: 1.2

Date: May 2017

Availability: Global

Order Code: 95504 and 95507

1.0 Service Overview

Extreme Networks PartnerWorks Advanced Hardware Replacement Services offerings provide technical support, update and/or upgrade support, and advanced parts replacement for Covered Products (as defined herein), according to particular levels of purchase. Upon diagnosis of a reported failure, services offerings cover the replacement part arrival within the response time specified for the service level purchased, subject to the conditions defined herein.

Extreme service offerings further grant Service Partners telephone and web access to Extreme Networks Global Technical Assistance Center (“GTAC”) 24 hours a day, 365 days a year (24x7) to report problems, ask product-related questions and receive assistance for Extreme Networks hardware and Operational Software.

2.0 Service Levels

PartnerWorks Advanced Hardware Replacement Services are available with the following response times depending upon offering purchased:

Service Order Code	Service Levels	Response Time*
95504	PartnerWorks NBD Advanced Hardware Replacement	Next Business Day
95507	PartnerWorks 4 Hour Advanced Hardware Replacement	24 X 7 - 4 Hours

**Diagnosis and troubleshooting required to identify the faulty Field Replaceable Unit (“FRU”) to be replaced must be completed prior to requesting the replacement FRU. The response time interval starts after the GTAC validates the Partner’s request for a replacement FRU and assigns an RMA number.*

3.0 Availability

PartnerWorks Advance Hardware Replacement Service, contracted for a defined period, are available globally from key business locations, subject to the conditions herein. A partner must be an authorized participant in Extreme Networks PartnerWorks Program per their regional PartnerWorks Program Guide. Please refer to Appendix A for addition information on availability and restrictions by geography.

4.0 Deliverables

Each PartnerWorks Advanced Hardware Replacement Services offering includes the following:

- **GTAC Technical Support** - 24x7 telephone support that provides technical assistance to Partners certified engineers with diagnosis of defect or failures in the Extreme Networks hardware and Operational Software to conform to published documentation on Covered Products.
- **Escalation Management** - The GTAC is the escalation point for the Partner for raising unsatisfactory conditions or immediate concerns associated with the service quality on Covered Products. Please see Appendix B for additional detail.
- **Advanced Shipment** - Extreme Networks provides for the advanced shipment of FRUs to the Partner’s end customer’s contracted sites within the contract response time on Covered Products. A request for a replacement FRU is validated by GTAC and a Return Material Authorization (RMA) number is assigned. Extreme Networks will pick, pack and dispatch the replacement FRU using a commercial delivery service to the Partner’s end customer’s contracted site.

The replacement FRU will be delivered within the contracted response time, subject to the regional restrictions, response times, and diagnostic requirements identified in Appendix A.

- **Operational Software Updates and Upgrades** – Partner is entitled to receive any Operational Software or Operational Software upgrades that Extreme Networks may develop and generally release on Covered Products. Operational Software is defined as embedded software that is required to operate an Extreme Networks network device and is offered for sale as an inclusive component of such hardware network device product as described in Extreme Networks’ published price list applicable to such hardware product (“Covered Product”).

Operational Software updates and upgrades may be obtained through Extreme Networks’ Website after establishing a web account and are only available for Covered Product that is registered and subject to Extreme’s standard published product documentation and support/maintenance entitlements. Use of Operational Software updates and upgrades shall be subject to the ExtremeWorks Support Program Terms and Conditions, in addition to your applicable product license agreement and purchasing terms and conditions.

NOTE: Support for Application Software products, including subscription to include entitlement to major and minor releases of the Application Software products, if available, are not included with the PartnerWorks Parts/Onsite Services. Subscription and support for Application Software must be ordered separately via PartnerWorks Software Subscription services offerings as further published for availability in accordance with Extreme Networks’ then-current Price List (currently categorized as order code 95603).

- **Access to Extreme Networks’ Customer Support Website** - which may include, but is not limited to (i) status review of known hardware and software problems (ii) access to technical documentation (iii) ability to log a case (iv) status view of outstanding RMAs.

5.0 Extreme Networks Responsibilities

Extreme Networks is responsible for:

- Assisting with fault diagnosis required to identify the FRU to be replaced and to occur prior to assignment of the RMA number.

- Assigning an RMA number to each FRU to be replaced and notifying the Partner of the relevant RMA numbers.
- Shipping an replacement FRU on an advance exchange basis to the Partners end customer location per the applicable availability and restrictions in Appendix A
- Extreme Networks will measure and categorize the case priority level of Operational Software problems reported by the Partner based on the impact on the network and in accordance with the classification definitions contained in Appendix B. If it is not clear which priority level applies, then the priority level assigned by the Partner will be used. However, if a problem clearly belongs in a given priority level, then that level will be used. Case severity and level assignment will be determined in Extreme’s sole discretion.
- If Extreme Networks diagnoses that a reported problem is due to non-conformance to published specifications of a supported Operational Software version, then Extreme Networks will provide any Operational Software fix for the reported non-conformance available at the time the problem is reported, provided that customer is running on a version of Operational Software that is currently supported, as identified in the Extreme Networks Product End of Life Policy.

6.0 Partner Responsibilities

The Partner is responsible for:

- Advising Extreme Networks, in writing, of any change of location for Covered Products to ensure proper dispatch and delivery.
- Ensuring that all covered hardware is operational and up to the currently supported revision level before this service plan goes into effect. Failure to do so will exclude that hardware from coverage.
- Ensuring that the products are used and maintained in accordance with the applicable product documentation.
- Returning the defective FRU to an authorized Extreme Networks repair facility. In the event that you fail to return the defective FRU within ten (10) business days of receipt of the replacement FRU, Extreme Networks reserves the right to invoice you for such product or product component based on the current list price. Failure to return defective parts in a timely manner may result in the suspension of future advance hardware replacement service delivery from Extreme Networks.

- Providing, at Customer's expense, reasonable access to the Product through the Internet or via modem to establish a data communication link between Customer and the Extreme Networks GTAC engineer. In addition, customer must provide systems' passwords so that problems may be diagnosed and, where possible, corrected remotely.
- Requesting technical assistance from Extreme Networks in diagnosing a fault prior to requesting Advanced Hardware Replacement.
- Using all reasonable efforts to maintain Operational Software products major releases installed at sites at the most current release level.
- Using the versions of Operational Software currently supported by Extreme Networks. If the Operational Software is a version other than that which is currently supported, as identified in the Extreme Networks Product End of Life and Support Plan End of Life Policy, the customer is required to purchase the required versions of the product to obtain support. Support for Application Software must be purchased separately under Software Subscription as defined in Extreme's then-current Price List, if available.
- Providing end customer technical support per the responsibilities outlined in Appendix C.
- For the purpose of providing support services, Extreme Networks will have the right at any time to audit a contracted site through software, remote polling or other reasonable means to verify the site's in-service inventory against the contracted equipment, to conform to the customer's network size and/or to verify the software eligibility status, except as otherwise may be prohibited by applicable law.
- FRU delivery is subject to the hours of coverage and response times as identified in Appendix A.
- If the customer's Operational Software is a version that is not currently supported, and the non-conformance is corrected in a supported version, then the customer will be advised to upgrade to obtain assistance. Extreme Networks will not incorporate software fixes or corrections into versions of Operational Software other than those currently supported in accordance with Extreme Networks' Product End of Life and Support Plan End of Life Policy. Extreme Networks does not represent or warrant that all non-conformance of the Operational Software can be corrected.
- Operational Software upgrades may be obtained through Extreme Networks' Web site after establishing a web account and are only available for the Covered Product that is registered. Use of Operational Software upgrades shall be subject to the terms and conditions of said software.
- The customer will maintain and backup all configuration data.

7.0 Assumptions

The following assumptions govern the delivery of PartnerWorks Advanced Hardware Replacement Services:

- Extreme Networks provides GTAC services only to partners certified engineers participating in the PartnerWorks Program. Reference Appendix C for Partner Technical Support Responsibilities.
- Acknowledging that the customer's right to use the Operational Software releases is subject to the software licensing terms of the applicable purchasing/licensing agreement under which the customer purchased/licensed its products from Extreme Networks, and any associated terms and conditions contained therein.
- Extreme Networks will make commercially reasonable efforts to ship, at its expense, a replaceable hardware FRU to arrive at the Partner's end customer designated location within the specified time frame and based on the parameters indicated in Appendix A. In certain geographies, the customer may be responsible for the cost of importing replacement product, including customs and duty fees. Please consult with Extreme Networks to learn whether your location is included.

The terms and conditions of Extreme's performance of support and services are as posted here: <http://www.extremenetworks.com/company/legal/terms-of-support/>. In the event of any conflict between the language in this Service Description Document and Extreme Networks published terms and conditions, Extreme Networks published terms and conditions shall govern. Unless required for operational reasons and elsewhere agreed between the Partner and Extreme Networks, the replacement FRU will be at the then-current minimum hardware, software and software release levels as published by Extreme Networks.

- When the hardware or software is part of the same system, it must carry consistent service level coverage. This includes the chassis, modules, circuit packs, software and all other supportable components within the system configuration.

8.0 Exclusions

The following are completely out of the scope of PartnerWorks Advanced Hardware Services entitlements and are not included herein. Professional Services offerings may be available for purchase and Extreme reserves the right to charge for any costs incurred with performance of services affected by any of the following factors below.

- Extreme Networks is not required to provide any services for problems arising out of: (i) Company's failure to implement all Updates issued under the Services; (ii) alterations of or additions to the Products performed by parties other than Extreme; (iii) accident, natural disasters, terrorism, negligence, or misuse of the Products (such as, without limitation, fire, flood, water, wind, lightening or other acts of God, operation outside of environmental specifications or in a manner for which the Products were not designed); (iv) interconnection of the Products with other products not supplied by Extreme, or (v) certain components, including but not limited to the following: spare fan trays, blank panels, cables, cable kits, rack mount kits, brackets, antennas and consumable items.
- Extreme Networks shall only be obligated to support the then-current revision of the Products and the immediately prior revision. Support for any earlier versions or for other problems not covered under the Services may be obtained at then-current rates for special technical services and on Extreme Networks then-current terms and conditions for such services, subject to acceptance by Extreme Networks.
- Extreme Networks will have no liability or obligations for failure of the products to conform to published specifications resulting from the combination of the products with any third-party hardware or software not authorized in Extreme Networks published documentation or when caused by customer's inability to use the products if the products are operating substantially in accordance with published specifications.
- Service availability is subject to geographical limitations, as advised by Extreme Networks upon request. Extreme Networks will have no obligation to meet the response times outlined in the Appendix A if the end customer's site is outside of the geographical zone of service availability. If the Partner purchases this service for locations outside Extreme Networks advised geographical limitations, Extreme Networks will be required only to use commercially reasonable efforts to replace FRUs as soon as practical after receipt of a request from the Partner.
- Services such as upgrades to hardware are excluded from the scope of this SDD and should be ordered separately.
- Labor charges for reinstalling the customer's system Operational Software (operational or application) or end-user configuration software, other than what is provided in the customer's backup copy, are not included within the scope of this service. This is a separately charged and scheduled activity.
- This service does not include support and maintenance of any third party software or hardware not provided by Extreme Networks.
- This service offering and any subsequent service renewals are subject to the terms and conditions of Extreme Networks Product End of Life and Support Plan End of Life policies.
- New releases and upgrades for Application Software, or software releases, updates or upgrades otherwise out-of-scope as defined herein.
- Unless elsewhere agreed in writing between the Partner and Extreme Networks in a separate contract, this service does not include root-cause analysis, the provision of fault reports or lead-time/performance metrics.

Appendix A

PartnerWorks Advance Hardware Replacement Services Deliverables

Extreme Networks will make commercially reasonable efforts, at its expense (excluding any and all duties, taxes or government imposed fees if applicable) to see that the replacement hardware FRU arrives at the Partner's end customer's designated location within the specified time period based upon the system's Response Service Level following completion of diagnostics and the assignment of an RMA Number. Extreme Networks will have no obligation to meet the response times outlined in the appropriate PartnerWorks Service Description if the Partner's end customer's site is outside the geographical zone of service availability. Extreme Networks is not responsible for any delays related to import/export or customs regulations or processes, or uncontrollable transportation issues including inability of the customer to allow the actual delivery. A current list of Extreme authorized servicing depots that correspond to the defined PartnerWorks services offerings, including expected delivery response, defined herein is available at: <http://learn.extremenetworks.com/rs/extreme/images/Service-Availability-Matrix.xlsx>

Next Business Day Onsite

Where Next Business Day Advanced Hardware Replacement Services is available, Extreme Networks must process the RMA relating to the defective product per the Advanced Exchange RMA Times section of the Extreme Networks Service Availability Matrix, Monday through Friday, in order to deliver the replacement product to Partner's end customer site, by the end of day of the Next Business Day. Otherwise Second Business Day delivery will be provided for RMA's approved after the time indicated. Next Business Day delivery is generally available in these geographical locations: (note, please check the Extreme Networks Service Availability Matrix for locations that may be excluded)

- North America: United State and Canada
- EMEA: Most European Union Countries, Switzerland and South Africa
- LATAM: Argentina, Brazil, Columbia, Mexico
- APAC: Australia, China, India, Japan, Philippines

Where Next Business Day delivery of the part is not available, Advanced Hardware Replacement will ship on the same business day provided Extreme Networks processed the RMA relating to the defective product per the Advanced Exchange RMA Times section of the Extreme Networks Service Availability Matrix, Monday through Friday in order to ship the replacement product to your end customer site, otherwise Next Business Day shipment will be provided for RMA's processed after the time indicated. Estimated delivery times to country are available via the Extreme Networks Service Availability Matrix:

<http://www.extremenetworks.com/support/maintenance-services/>

4 Hour

4 Hour Advanced Hardware Replacement Service is only available within one hundred (100) miles (160 kilometers) of an Extreme Networks parts depot. Extreme Networks provides parts to Partner's end customer designated location provided that Extreme Networks has validated a Hardware failure and a Return Material Authorization (RMA) number has been assigned. Four-Hour Advanced Hardware Replacement response is available twenty-four (24) hours per day, seven (7) days per week, including Extreme Networks observed holidays. Please work with your regional service sales manager to determine coverage.

Appendix B Case Severity and Escalation Guidelines

Extreme Networks will measure and categorize the case priority level of hardware/software problems reported by the customer based on the impact on the network and in accordance with the classification in the table below. If it is not clear which case priority level applies, then the

case priority level assigned by the customer will initially be used. However, if a problem clearly belongs in a given case priority level as defined below, then that level will be used. Notwithstanding the foregoing, case severity and level assignment will be determined in Extreme's sole discretion.

Service Level Objectives - Matrix

Service Order Code	Response Time	Restore Time	Update Frequency
C1: Customer's network segment or management application is down or experiencing a consistent, measurable performance impact with no immediate resolution available	15 Minutes	4 Hours	Up to 4 Hour
C2: Customer's network is experiencing intermittent failure or degradation of network or management application.	1 Hour	1 Day	Daily
C3: Customer has issues that do not affect normal network or management application operation and/or questions concerning product function or use.	8 Hours	10 Days	5 Days
C4: Submission of a product enhancement /new feature request	Immediate Acknowledgment	N/A	N/A

If you do not believe that your support issue is being addressed to meet your business needs you may escalate your request by asking for the GTAC manager on duty. Additional information on GTAC processes and procedures can be found at the Services tab from the Extreme Networks home page.

Support Life Cycle Communication Matrix

Notification Levels	C1 - Critical	C2 - High Priority	C3 - Medium Priority
Support Engineer	Immediate	Immediate	Immediate
GTAC Manager	Immediate	Immediate	10 Days
Director, Global Technical Services	Immediate	48 Hours	10 Days
Vice President, Global Technical Services	2 Hours	72 Hours	20 Days
Executive Management (CTO/EVP Engineer)	4 Hours	None	None

Appendix C

PartnerWorks Program Technical Support Responsibilities

All PartnerWorks service-enabled partners must provide support to end customers covered under PartnerWorks Program purchases. Partners will accept and process all inbound support calls originating from their Extreme Networks customers, including calls for warranty support.

PartnerWorks partners are required to perform the following service delivery functions to their end user customers:

- General product information and configuration support
- Collection of relevant technical problem identification information
- Filter of non-technical problems from actual technical problems
- Provide end customer support including the following:
 - 24x7 phone support
 - Processing all initial incoming technical queries from customers
 - Assisting customers in resolving Operational Software issues through appropriate software updates and software upgrades
 - Assisting customers in resolving hardware issues

PartnerWorks partners are required to perform the following service delivery functions prior to contacting the Extreme Networks GTAC in behalf of their end user customers:

- Problem isolation
- Determination of defects in product specifications
- Lab simulation and reasonable interoperability testing where applicable

- Duplication of customer problems
- Defining action plans for problem resolution
- Analyzing system logs including, but not limited to, error logs, core files, etc.
- Escalating technical issues not previously resolved by partners internal support infrastructure
- Assisting customers in resolving hardware issues, including the return material authorization (“RMA”) process, as necessary.

Extreme Networks provides the following GTAC services to partners certified engineers participating in the PartnerWorks Program. These services are provided remotely:

- 24 x 7 x 365 worldwide coverage
- Create a Service Request number for each GTAC case
- Case management, escalation and real time access to case status and details
- The provision of a Operational Software fix, patch or workaround
- High level technical assistance and troubleshooting of problems not diagnosed during the partner’s support efforts.



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